

## FOR IMMEDIATE RELEASE

## LG APPOINTS HVAC VETERAN DONALD DECKER TO LEAD U.S. AIR CONDITIONING OWNER SALES

**ALPHARETTA, Ga., Aug. 9, 2018** – Air conditioning technologies leader LG Electronics has named industry veteran Donald Decker as director of owner sales for LG Air Conditioning Technologies in the United States. In this position, Decker will be taking on the critical role of driving LG's business forward into new and important channels to drive profitable growth in the U.S. market.

Decker joins LG with more than 20 years of HVAC industry experience in a multitude of roles ranging from national accounts management to sales management and leadership. Most recently, he served as Daikin Applied's national account executive responsible for national healthcare account sales and new business development. Previous experience includes key positions with Trane, ConEd Solutions and Johnson Controls.

"As LG continues to have a significant and sustained impact on the U.S. HVAC market, we're continuing to expand our team with industry veterans to better serve our growing customer base," said Kevin McNamara, senior vice president and general manager, Air Conditioning Technologies, LG Electronics USA. "With an impressive background and deep knowledge of the HVAC industry, Donald will drive LG's owner sales team to even greater successes, helping us to further advance into new and important channels here in the U.S. market."

Decker said, "LG is an innovator in the HVAC industry and has a great vision for bringing leading-edge commercial air conditioning and building management solutions to market. As I join the LG family, my charge is to create opportunities and lead the owner sales initiative to help Kevin and the talented team here achieve the business's full potential and to drive further growth."



## **About LG Air Conditioning Technologies**

The LG Electronics USA Air Conditioning Technologies business is based in Alpharetta, Ga. LG is a leading player in the global air conditioning market, manufacturing both commercial and residential air conditioners and providing total sustainability and building management solutions. From consumer and individual units to industrial and specialized air conditioning systems, LG provides a wide range of products for heating, ventilating and air conditioning. The company's industry-leading variable refrigerant flow (VRF) technology minimizes efficiency losses, provides sustainable energy savings and offers some of the lowest life cycle cost of any system on the market today. LG Electronics USA, based in Englewood Cliffs, N.J., is the North American subsidiary of LG Electronics Inc., a \$55 billion global force and technology leader in consumer electronics, mobile communications, home appliances and air solutions. LG is a 2018 ENERGY STAR® Partner of the Year-Sustained Excellence. For more information, please visit lghvac.com.

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